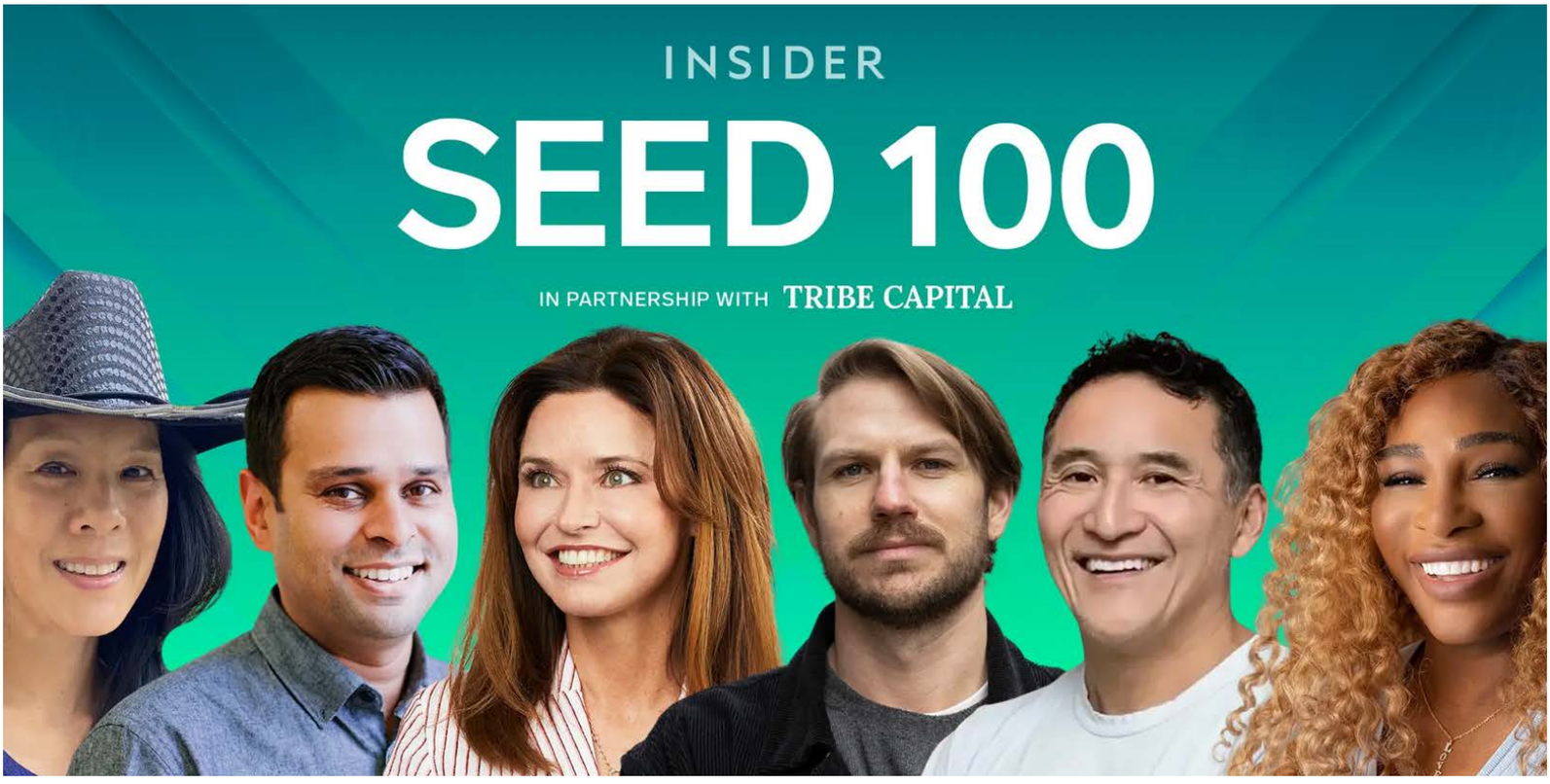
# The Seed 100: The best early-stage investors of 2023

**Julie Bort, Samantha Stokes, Ben Bergman, April Joyner, Stephanie Palazzolo, Darius Rafieyan, Madeline Renbarger, and Melia Russell** May 23, 2023, 4:00 AM PDT




Aileen Lee, Ameet Shah, Kirsten Green, Dan Teran, Ed Sim, Serena Williams; Insider

Seed-stage investing is the riskiest — and potentially most rewarding — venture-capital round and the choice of seed investor can make or break a startup. Great ones help with everything from mentoring to securing follow-on rounds of capital. The Seed 100 identifies top investors via data analysis supplied by Tribe Capital*.

Scroll down for the full Seed 100 list.

**Also read:**

**Ed Sim got into venture capital by answering a newspaper ad. Today he's the industry's No. 1 seed investor.**

Why Morgan Flager thinks 'proximity' is key to building the kind of relationships that lead to top deals

How Jeremy Liew learned to sniff out the next big consumer app to become an investing icon

Serena Williams raised a $111 million venture fund a year ago. Now she's the No. 4 female seed investor.

Everything you need to know about the best early-stage investors on the Seed 100 and Seed 30

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## Ed Sim

General partner, Boldstart Ventures

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## Justin Mateen

Founding partner, Jam Fund

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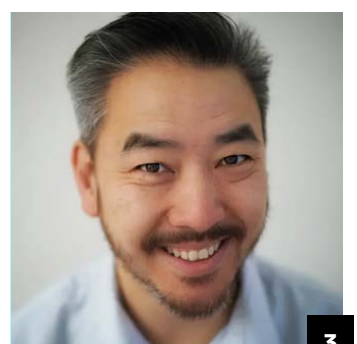

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## James Cham

Cofounder, Bloomberg Beta

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## Gaurav Jain

Cofounder and managing partner, Afore Capital

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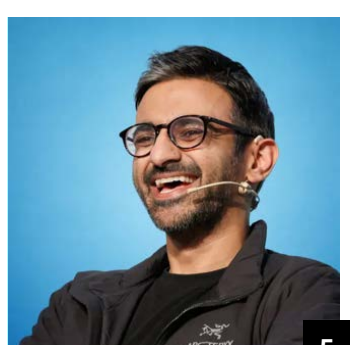

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## Avichal Garg

Managing partner, Electric Capital

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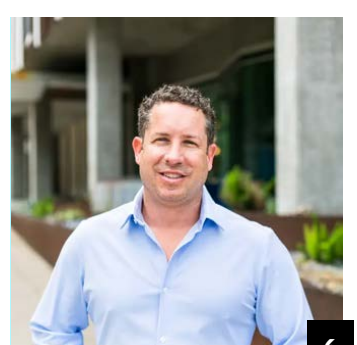

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## Morgan Flager

Managing director, Silverton Partners

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## Kevin Mahaffey

Cofounder, Lookout; founder, SNR Ventures

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## Joe Montana

Managing partner, Liquid 2 Ventures

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## Jeremy Liew

Partner, Lightspeed Venture Partners

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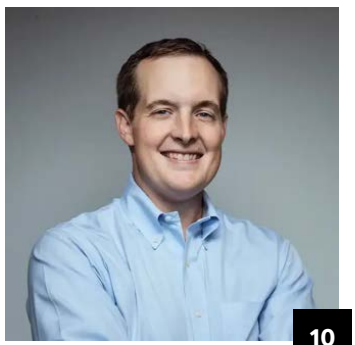

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## Nat Turner

General partner, Operator Partners

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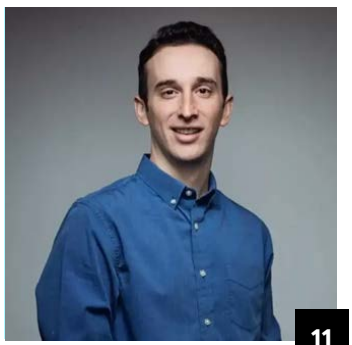

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## Zach Weinberg

General partner, Operator Partners; and founder, Curie.Bio

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## Lachy Groom

Solo VC

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## Darian Shirazi

General partner, Gradient Ventures

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## Bill Trenchard

Partner, First Round Capital

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## Sheel Mohnot

Cofounder and partner, Better Tomorrow Ventures

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## Bill Tai

Independent investor and special limited partner in ACTAI Ventures, Sangha Capital, and Carbide Ventures

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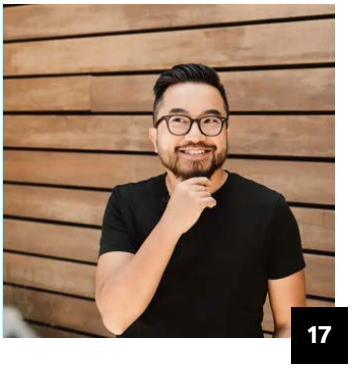

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## Garry Tan

President and CEO, Y Combinator; founder and advisor, Initialized Capital

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## Eric Paley

Managing partner and founder, Collective

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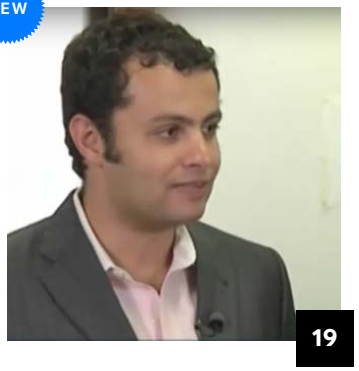

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## Ramy Adeeb

Founder and general partner, 1984 Ventures

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## David Beisel

Cofounder and partner, NextView Ventures

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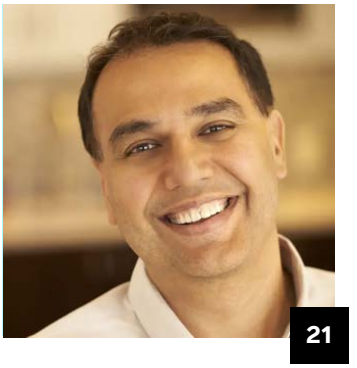

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## Salil Deshpande

General partner, Uncorrelated Ventures

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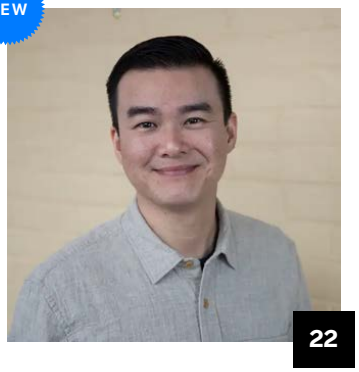

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## Roger Chen

Partner, Silverton Partners

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## Aileen Lee

Founder and managing partner, Cowboy Ventures

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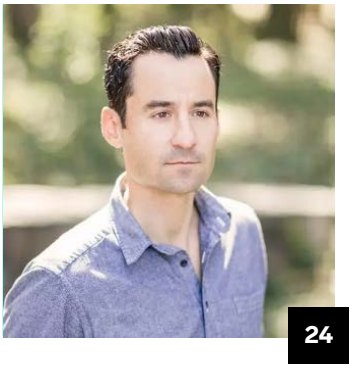

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## Raymond Tonsing

Founder and managing partner, Caffeinated Capital

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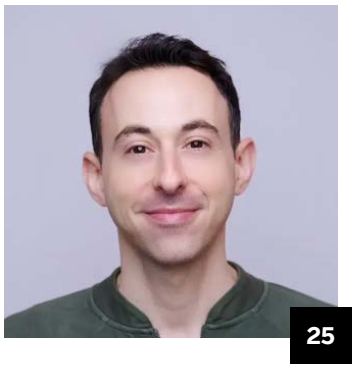

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## Lee Linden

Managing partner, Quiet Capital

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## Jim Andelman

Cofounder and managing director, Bonfire Ventures

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## Ryan Moore

Founding partner, Accomplice

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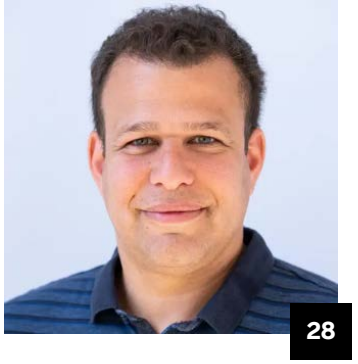

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## Itamar Novick

Founder, Recursive Ventures

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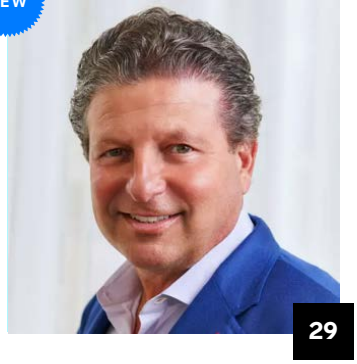

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## Warren Weiss

Managing partner, WestWave Capital; general partner, Foundation Capital

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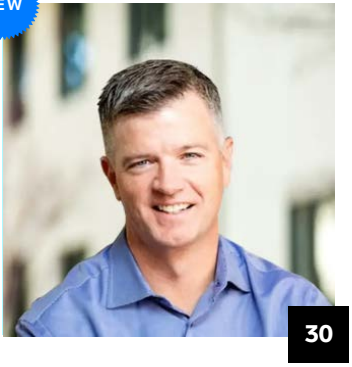

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## John Vrionis

cofounder and managing partner, Unusual Ventures

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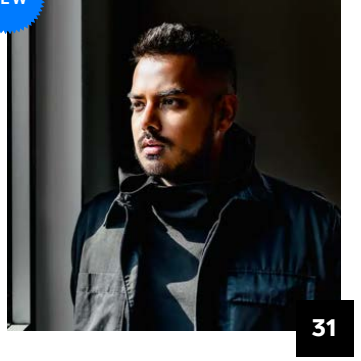

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## Rayyan Islam

Cofounder and general partner at 8090 Industries

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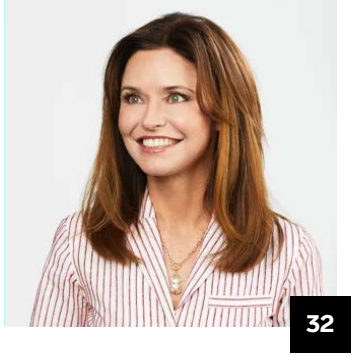

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## Kirsten Green

Founder and managing partner, Forerunner Ventures

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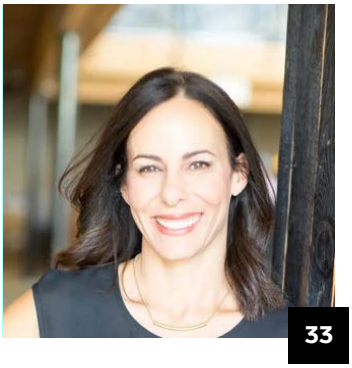

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## Jenny Lefcourt

General partner, Freestyle VC

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## Elad Gil

Cofounder, Color Health and Mixer Labs

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## Matt Gorin

Cofounder and managing partner, Contour Venture Partners

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## Ian Rountree

Founder and general partner, Cantos Ventures

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## Eric Wu

Cofounder and CEO, Opendoor

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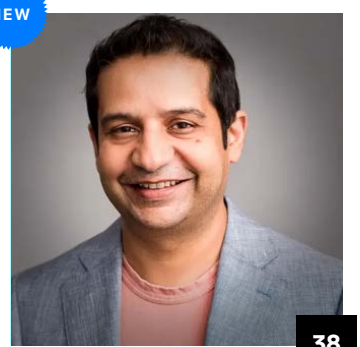

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## Anshu Sharma

Cofounder and CEO, Skyflow

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## Brian Matthews

Cofounder and general partner at Cultivation Capital

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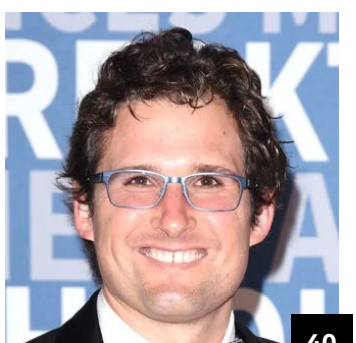

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## Sam Lessin

General partner, Slow Ventures

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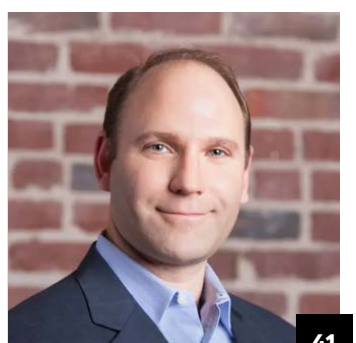

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## Jon Soberg

Managing partner, MS&AD Ventures

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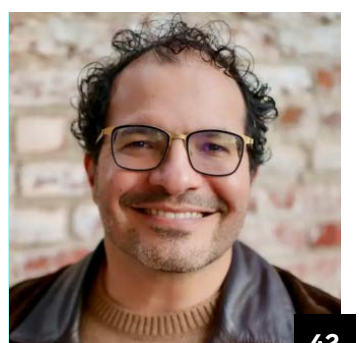

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## Ali Partovi

Founder and CEO, Neo

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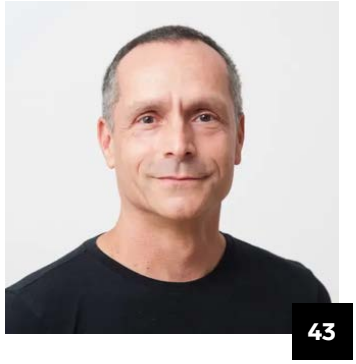

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## Bradley Horowitz

Advisor, Google

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## Marlon Nichols

Cofounder and managing partner, MaC Venture Capital

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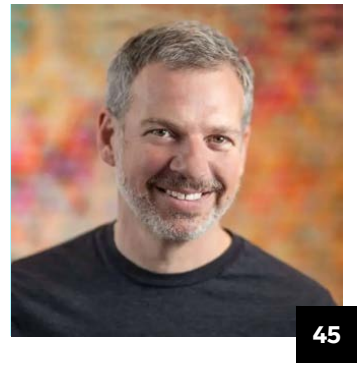

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## Rob Hayes

Board partner, First Round Capital

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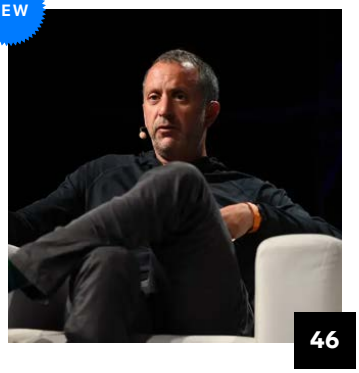

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## Howard Lindzon

Founder and managing partner, Social Leverage; cofounder, Stocktwits

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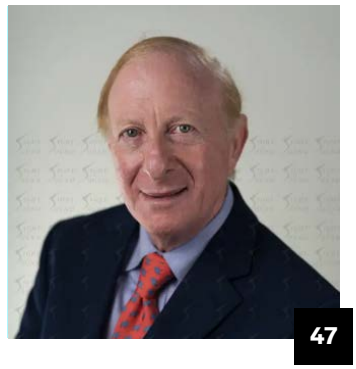

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## Howard Morgan

Chair, B Capital Group

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## Ankur Jain

Founder and partner, Emergent Ventures

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## Micah Rosenbloom

Managing partner, Founder Collective

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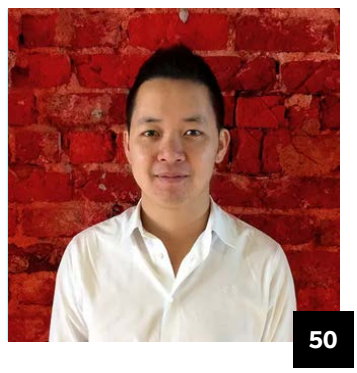

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## Jeremy Yap

Angel Investor

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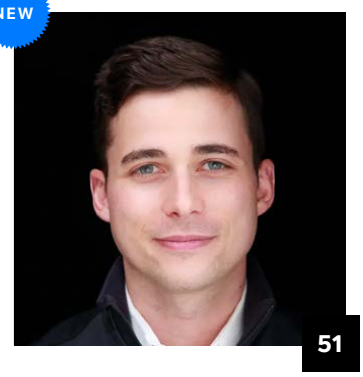

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## Julian Counihan

Partner, Schematic Ventures

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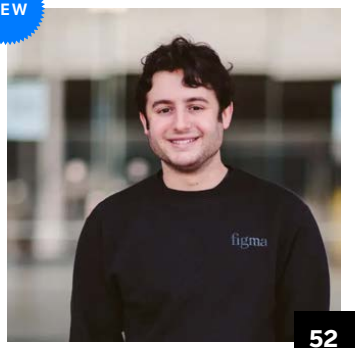


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## Dylan Field

CEO and cofounder, Figma; angel investor

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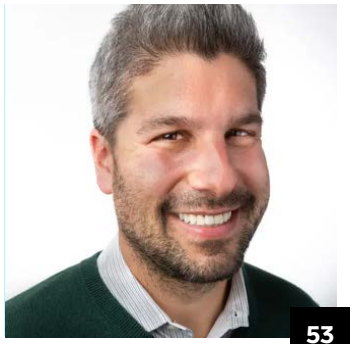

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## Zachary Aarons

Cofounder and general partner, MetaProp

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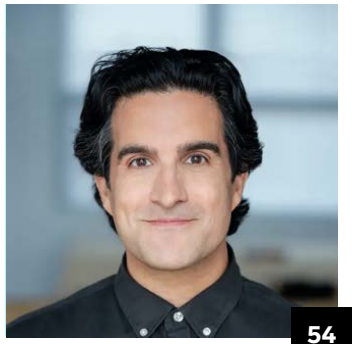

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## Andy Dunn

Cofounder, Red Swan Ventures

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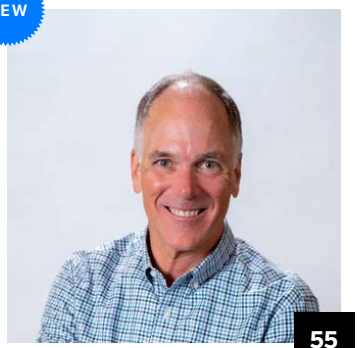

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## Walter Kortschak

Executive chair and CIO, SignalFire

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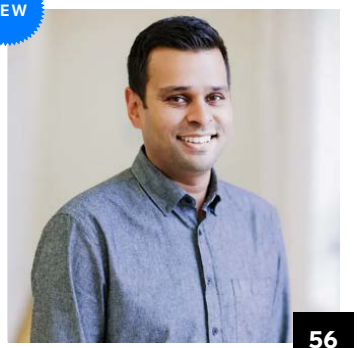

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## Ameet Shah

General partner, Golden Ventures

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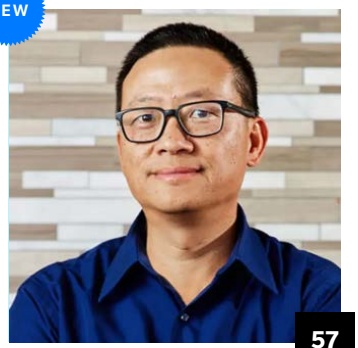

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## Ben Yu

Managing partner, Sierra Ventures

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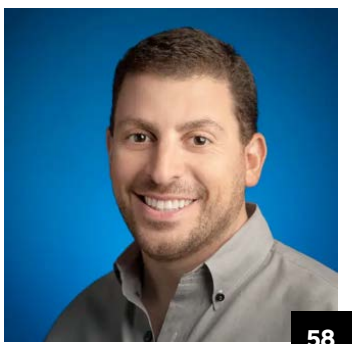

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## Adrian Aoun

CEO and founder, Forward; angel investor

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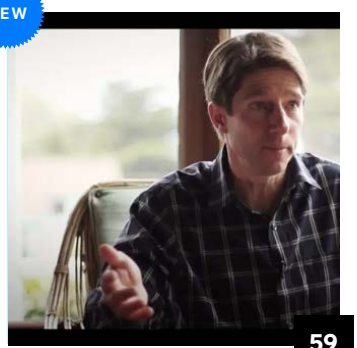

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## Jack Herrick

Founder, wikiHow

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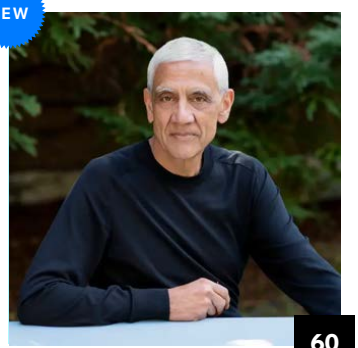

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## Vinod Khosla

Founder, Khosla Ventures

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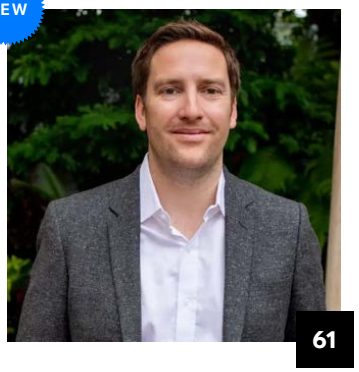

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## Zane Lackey

General Partner, a16z

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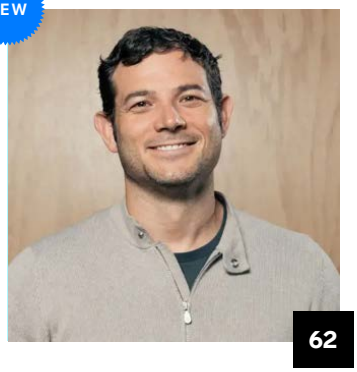

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## Tim Kendall

Angel Investor

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## Scott Belsky

Chief strategy officer and executive vice president of design and emerging products, Adobe

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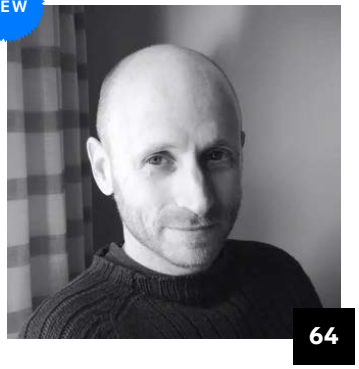

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## Ran Makavy

Angel investor

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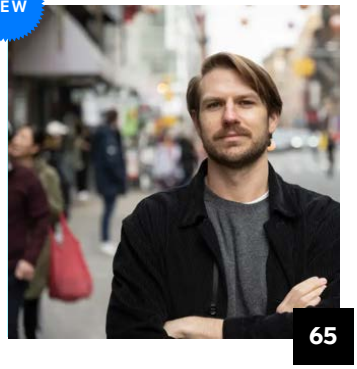

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## Dan Teran

Cofounder and managing partner, Gutter Capital

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## Lee Hower

Cofounder and partner, NextView Ventures

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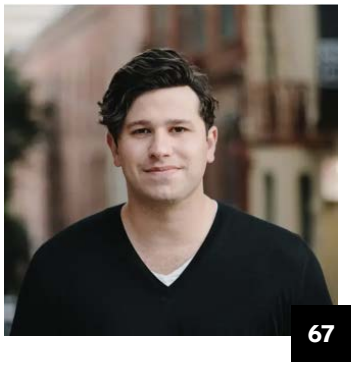

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## Ramtin Naimi

Founder and general partner, Abstract Ventures

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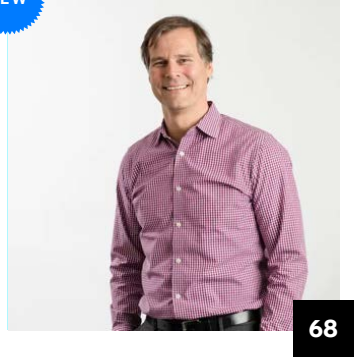

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## Anton Simunovic

Board member, Alumni Ventures; Guide, Venture Guides

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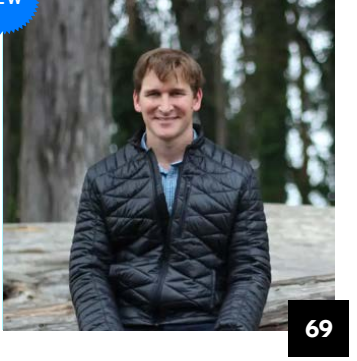

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## Ryan Gembala

Managing partner and founder, Pathbreaker Ventures

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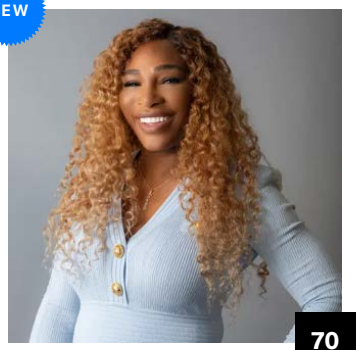

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## Serena Williams

Managing partner, Serena Ventures

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## Jerry Yang

Founder and partner, AME Cloud Ventures

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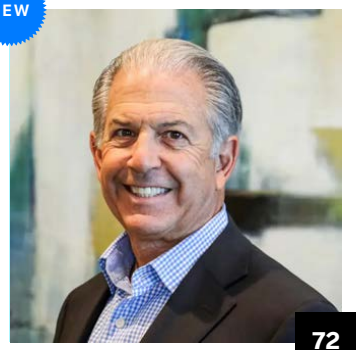

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## Mitchel Laskey

Cofounder and managing partner, DeepWork Capital

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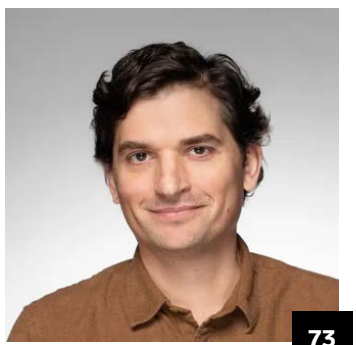

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## Dalton Caldwell

Managing director, Architect; group partner, Y Combinator

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## Brian Spaly

Operating partner, Brand Foundry Ventures

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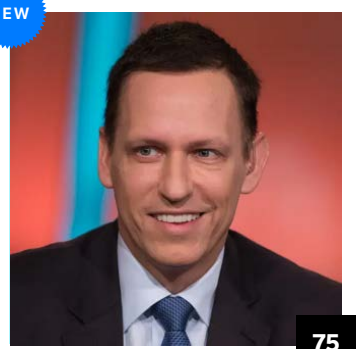

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## Peter Thiel

Partner, Founders Fund

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## Brian Sugar

Founder and managing partner, Sugar Capital

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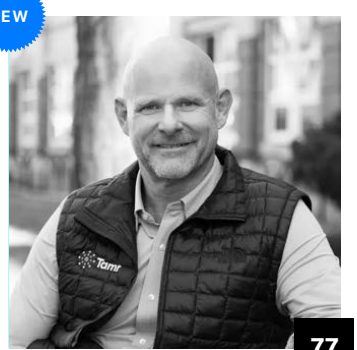

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## Andy Palmer

Founder, Koa Labs; cofounder, Tamr

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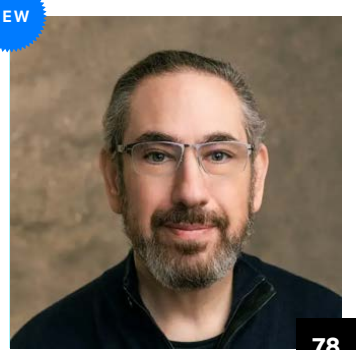

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## Matthew Ocko

Cofounder and co-managing partner, DCVC

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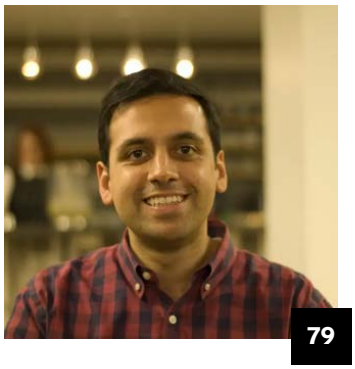

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## Nitesh Banta

Cofounder and CEO, B12

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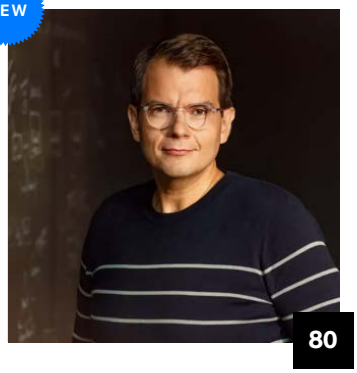

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## Mike Vernal

Partner, Sequoia Capital

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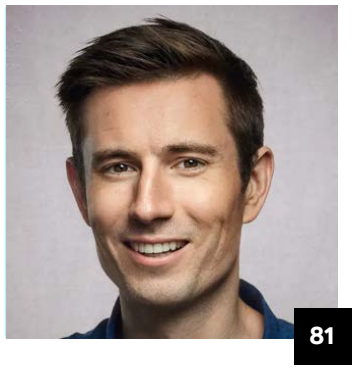

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## Andy McLoughlin

Managing partner, Uncork Capital

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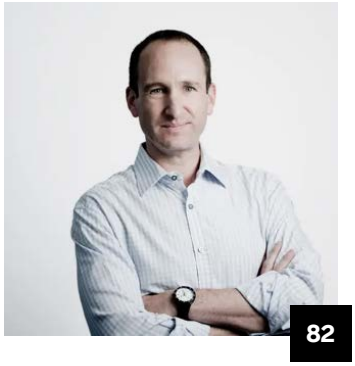

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## David Frankel

Managing partner, Founder Collective

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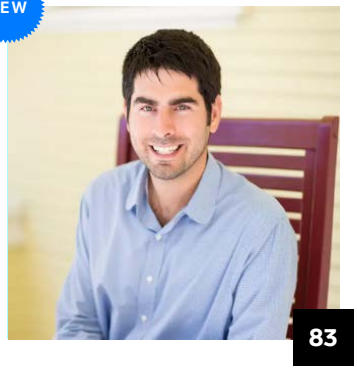

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## Niko Bonatsos

Managing director, General Catalyst

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Angel investor

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Cofounder and managing partner, Everywhere Ventures

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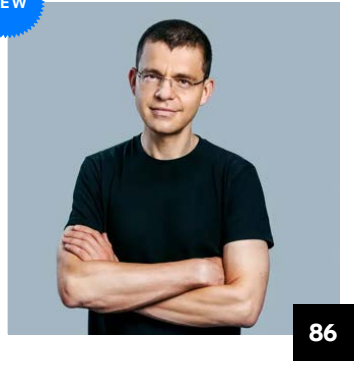

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## Max Levchin

Founder & General Partner, SciFi VC

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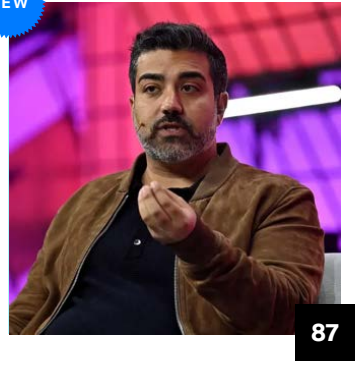

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## Roham Gharegozlou

CEO, Dapper Labs

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## Ross Fubini

Founder and Managing Partner, XYZ Venture Capital

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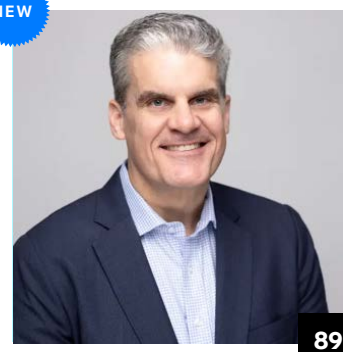

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## Michael Sutton

Founder, StoneMill Ventures; partner, Blu Venture Investors

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## Thibaud Elzière

Cofounder, Hexa

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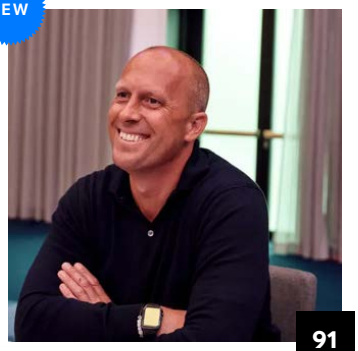

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## Marc Steven Schröder

Managing Partner, MGV

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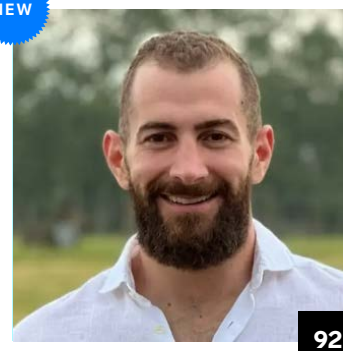

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## Andrew Vigneault

Cofounder and general partner, Flexcap Ventures

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## Terrence Rohan

Managing director, Otherwise Fund

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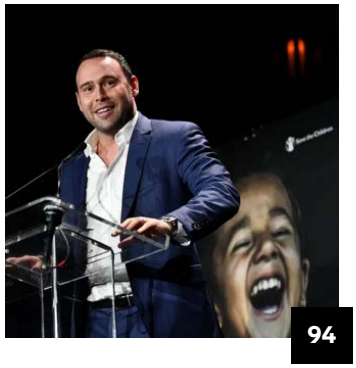

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## Scooter Braun

Cofounder and partner, TQ Ventures

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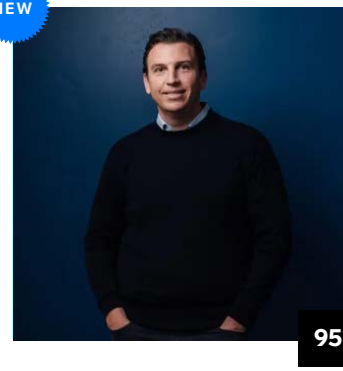

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## Fritz Lanman

CEO, Mindbody

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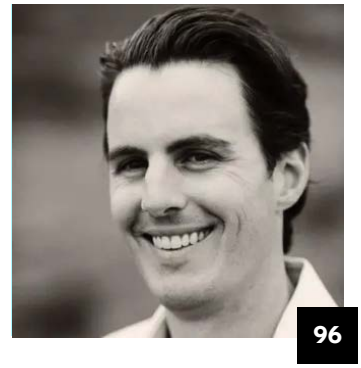

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## Andrew Mitchell

Founder, Brand Foundry Ventures

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## Rob Ness

General partner, Asymmetry Ventures

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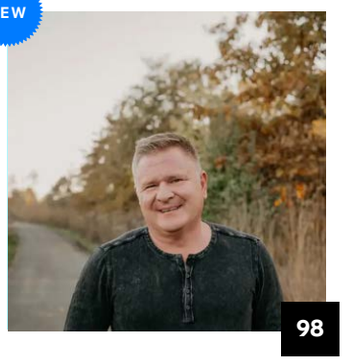

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## Tim Kopp

Operating partner, Hyde Park Venture Partners

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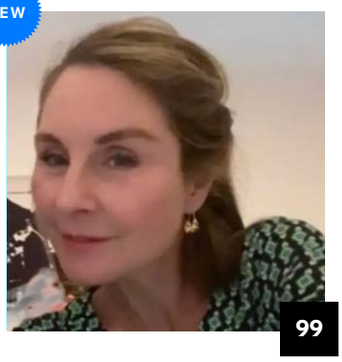

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## Julie McDermott

Startup investor and advisor

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## Ben Lerer

Managing partner, Lerer Hippeau

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